PREPARED FOR SUPACLEEN | SAMPLE 02

Swansea bus-station cleaning. Test the mobilisation case.

Reference CCS/26/263 | Official sources checked 5 November 2026

OUR RECOMMENDATION

Confirm Swansea cover and January mobilisation before pursuing.

BUYER

City & County of Swansea

ESTIMATED TOTAL VALUE

£700,000 excluding VAT

BID DEADLINE

27 November 2026, 12:00 GMT

QUESTIONS DEADLINE

20 November 2026, 12:00 GMT

INITIAL TERM

4 January 2027 - 3 January 2030

POSSIBLE EXTENSION

Up to 24 months

VERIFIED / CURRENT OPPORTUNITY

The notice describes Quadrant Bus Station cleaning, one lot, open procedure, with electronic response through eTenderWales. It states quality 40% and price 60%. Participation conditions refer to the tender documents [1]. The estimate is neither annual revenue nor a spending guarantee.

ANALYSIS / WHY SUPACLEEN

Supacleen advertises commercial cleaning throughout Cardiff and South Wales [3]. Regional coverage supports screening, but does not prove Swansea relief cover or transport-site experience. Our analysis prioritises supervision and the short interval between the proposed December award and January start.

VERIFIED / A DISTINCT EARLIER AWARD

A September UK7 notice names CREWCONNECT RPO LTD for deep-clean and additional duties at Swansea Bus Station, with estimated dates 15 September - 31 December 2026 [2]. This is a narrower, short-term award. It does not establish the incumbent for the whole new cleaning scope.

Enquiries: enquiries@haverdenintelligence.co.uk

Correspondence: mark@haverdenintelligence.co.uk

DECISION FRAMEWORK

Validate the operating model. Then decide whether to bid.

Regional coverage, specialist-scope boundaries and the January start are the key decisions for Supacleen.

VERIFIED / ROUTE AND EVALUATION

The current notice specifies eTenderWales for submission; the quality component is Method Statement Questions and price is the Pricing Schedule [1]. Its title says Swansea City Bus Station while the description says Quadrant: confirm the site boundary in the specification.

UNRESOLVED / PRACTICAL ELIGIBILITY

Financial, insurance and reference thresholds are not stated in the notice. Obtain the pack and map every mandatory requirement to current company evidence. Confirm public-passenger-site standards, operating hours, consumables, equipment, absence cover, transfer information and contract/payment conditions. No 24-hour staffing or TUPE assumption is made.

ANALYSIS / BUYER HISTORY AND RISK

The earlier award is evidence that this buyer has purchased specialist bus-station cleaning. It is not evidence of supplier performance, transfer obligations or a direct continuation. Verify the boundary between routine cleaning and specialist/deep-clean tasks before pricing; avoid counting unrelated specialist scope as included revenue.

RECOMMENDED / SUPACLEEN ACTION

An authorised Supacleen operations lead should confirm an economical Swansea supervision/relief plan and January capacity. The bid lead should obtain the pack and resolve scope questions before 20 November, noon. Decline if location, scale or mandatory evidence fails the agreed company profile.

SOURCES / CHECKED 5 NOVEMBER 2026

1 / Sell2Wales - current tender NOV673620
Official UK4 notice, CCS/26/263. Latest amendments must be rechecked before use.

2 / Sell2Wales - prior award SEP659876
UK7, CPR8/26/154. Narrower deep-clean/additional-duty award; whole-scope incumbent unverified.

3 / Supacleen - published service profile
Company states Cardiff and South Wales commercial-cleaning coverage. Actual Swansea capacity is unverified.

Scope: two-page notice-level assessment. Full-pack criteria can only be mapped after authorised documents are available. Public opportunities are non-exclusive; no award, eligibility or revenue is promised.

Enquiries: enquiries@haverdenintelligence.co.uk

Correspondence: mark@haverdenintelligence.co.uk