A DEFINED FIRST ENGAGEMENT

A focused pilot.
A documented decision.

Company-specific research to help decide where to spend bid time. One agreed UK cleaning or closely related facilities-management profile.

£250

MAXIMUM TOTAL PAYABLE

No VAT charged. No upfront payment.
No subscription or automatic renewal.

01 / A STRUCTURED OPPORTUNITY SCHEDULE

Target: five distinct, live, new-to-client opportunities within your agreed profile and pipeline exclusions. Each record gives its official source and check date, buyer, scope, stage, deadline/time zone, response route, value/term basis, relevance and unresolved questions. We confirm feasibility before agreeing the assignment; suitable tenders are not guaranteed to exist.

02 / ONE DETAILED ASSESSMENT

One two-page notice-level bid/no-bid assessment of the strongest candidate: company relevance, verified facts, uncertainties and a concise, dated action plan. Up to two relevant public history sources are included where accessible. Published requirements are distinguished from questions needing the current pack or your evidence; full-pack review is not included.

03 / HANDOVER AND CORRECTION

One 20-minute handover using an existing free call tool, or written questions and answers, plus one clarification response. One consolidated correction/replacement round is included. Material factual errors are investigated and remedied without an extra charge; the round limit does not remove that protection.

BEFORE RESEARCH BEGINS

We first confirm feasibility and agree the written scope and delivery date. The proposed ten-working-day period begins only after the agreed profile, pipeline exclusions and required materials are received. If the five-record scope is not feasible, we postpone, narrow it by agreement or decline; we do not pad the schedule.

Enquiries: enquiries@haverdenintelligence.co.uk

Correspondence: mark@haverdenintelligence.co.uk

Service enquiries and complaints: 07793 237876

CLEAR COMMERCIAL TERMS

Acceptance comes before the invoice.

Proposed service terms for the pilot. A sample, reply or introductory conversation incurs no fee.

Scope and access

One named client entity and one agreed profile. Outputs are a structured schedule and PDF brief. No continuous monitoring, paid-data access, full tender-pack review, portal registration, buyer contact, bid writing, legal advice, technical certification or submission is included.

Acceptance window

You have five working days to explicitly accept record IDs or identify a failure against the written criteria. Silence is not acceptance. The brief and agreed included outputs must also meet scope before the complete pilot is accepted.

Corrections

Expired, withdrawn, disclosed-pipeline duplicate, out-of-profile or secondary-only records fail. Material uncertainty preventing the agreed fit assessment must be resolved or the record replaced. We correct/replace deficient work within five working days or withdraw its charge. An unremedied material error is not billable.

Fee and reduced scope

The complete pilot costs £250. The unit fee is £50 per explicitly accepted record, capped at £250. If fewer than five can be supplied, the client may cancel without charge or expressly agree a smaller scope at £50 per accepted record. No unilateral fee applies to an incomplete pilot.

Invoice and payment

We invoice only explicitly accepted work, payable within seven calendar days by agreed bank transfer. Mark Abram trading as Haverden Intelligence is not VAT-registered; no VAT is charged. Genuine payee and customer particulars are confirmed before issue. A sample, enquiry or introductory discussion is free.

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WHAT TO EXPECT

A specialist service with a precise remit.

The pilot purchases research and assessment. It does not purchase access to an exclusive end buyer.

Are these exclusive leads?

No. The sources are public and may be seen by other suppliers. Our service provides company-specific selection and analysis. No buyer-confirmed introduction is included.

What if we already know a tender?

We agree disclosed pipeline exclusions before starting. A procurement already in that list is not counted as a new-to-client opportunity.

Can you guarantee eligibility or a win?

No. We identify published requirements and unresolved questions. The client remains responsible for capability evidence, procurement decisions and the final tender submission.

What happens if a record is unsuitable?

If it fails the agreed criteria, we correct or replace it or withdraw its charge. If a smaller scope is necessary, the client must explicitly agree it or can cancel without charge.

Can we see the output first?

Yes. Open the two-page Dover sample assessment. It illustrates Wetton-specific screening using public evidence; it was not commissioned or endorsed by Wetton. It is not a complete five-record pilot.

What do you need, and how is it checked?

We agree regions, services, contract scale, capability evidence and known opportunities. Research may be AI-assisted. Important findings must be checked against official sources and reviewed by the owner before customer delivery; client operational decisions remain yours.

UK sole-trader supplier: Mark Abram trading as Haverden Intelligence.
Address for service: 8 Welbeck Close, Burgess Hill, West Sussex, RH15 0AU, United Kingdom. Not VAT-registered. No VAT charged.
Next step: agree the written scope and delivery date. Terms take effect only when both parties expressly agree the written scope. No limited-company status is claimed.

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